

## Message Text

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PAGE 01 BUCHAR 06874 192101Z

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FM AMEMBASSY BUCHAREST  
TO AMEMBASSY LONDON  
SECSTATE WASHDC 517

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LONDON FOR SECRETARY RICHARDSON'S PARTY

E.O. 11652: N/A

TAGS: OVIP, OTRA (SECRETARY RICHARDSON), EEW, RO  
SUBJ: TALKING POINTS - TOAST/DINNER CO-HOSTED BY SECRETARY  
RICHARDSON AND AMBASSADOR BARNES

1. FOLLOWING ARE SUGGESTED TALKING POINTS FOR TOAST AT DINNER  
ON TUESDAY CO-HOSTED BY SECRETARY RICHARDSON AND AMBASSADOR  
BARNES.

2. YOU COULD BEGIN BY CONTRASTING YOUR REPUTATION IN AMERICAN  
POLITICAL LIFE AS A "MODERATE" WITH SOME IMMODERATE PRAISE FOR  
ROMANIAN HOSPITALITY AND SCENERY. ALSO IN A LIGHTER VEIN, YOU  
MIGHT MAKE A PASSING REFERENCE TO THAT "OTHER" VISITOR IN TOWN  
(MR. BREZHNEV), AND EXPRESS YOUR WISH THAT HIS DELEGATION IS AS  
WELL-TREATED AND HIS TALKS WITH ROMANIAN OFFICIALS AS OPEN AND  
FORTHRIGHT AS YOURS HAVE BEEN.

3. YOU COULD REITERATE YOUR SATISFACTION WITH THE RESULTS OF  
THE JOINT COMMISSION MEETING. FROM YOUR COLLEAGUES WHO ATTENDED  
THE WORKING SESSION OF THE COMMISSION, YOU KNOW THAT THE DESIRE  
IS SHARED BY BOTH SIDES TO FORGE A MUCH CLOSER, MULTI-FACETED  
RELATIONSHIP IN ECONOMIC, INDUSTRIAL AND TECHNICAL COOPERATION.

4. YOU YOURSELF KNOW THIS TO BE THE CASE FROM YOUR TALKS WITH  
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PAGE 02 BUCHAR 06874 192101Z

PRESIDENT CEAUSESCU, DEPUTY PRIME MINISTER PATAN, AND OTHERS.

FROM THESE TALKS, WHICH COULD NOT HAVE BEEN MORE FRANK, YOU NOW HAVE SOME ACQUAINTANCE WITH ECONOMIC DECISION-MAKING AND PRIORITIES IN ROMANIA; YOU BELIEVE THAT THE TWO DIFFERENT ECONOMIC SYSTEMS CAN ACCOMMODATE TO ONE ANOTHER AND FIND MUTUALLY BENEFICIAL MEANS FOR ADAPTING TO THE NEEDS OF THE TWO SOCIETIES. BOTH GOVERNMENTS WANT BETTER LIVES AND HIGHER STANDARDS OF LIVING FOR OUR TWO PEOPLES; BOTH SIDES HAVE THE MEANS TO DO SO AND CAN, WITH THE HELP OF INTERNATIONAL COMMERCE.

5. WITH THE SIGNING OF THE LONG-TERM AGREEMENT, THE JURIDICAL FRAMEWORK IS SURELY THERE TO BE UTILIZED. THE EASY PART, HOWEVER DIFFICULT THESE PAST FEW YEARS MAY HAVE SEEMED, IS OVER. THE TOUGH PART IS AHEAD OF US. NOW IT IS TIME TO ROLL UP OUR SLEEVES, PUT ON OUR THINKING CAPS, AND GET DOWN TO BUSINESS.

6. YOUR VISIT HAS IMPRESSED UPON YOU THE DYNAMISM WHICH CONTINUES TO CHARACTERIZE RELATIONS BETWEEN OUR TWO COUNTRIES. IN STRIVING TO MAINTAIN THAT DYNAMISM WE MUST STRIKE A CREATIVE BALANCE, A BALANCE BETWEEN INNOVATION AND CONSERVATION, BETWEEN WHAT IS GOOD IN THE OLD AND WHAT IS GOOD IN THE NEW. JUST SUCH A CREATIVE BALANCE IS DEMANDED BY THE MOST IMPORTANT GOALS OF WORLD SOCIETY--A SOCIETY WHICH ENHANCES INDIVIDUAL DIGNITY, EQUALITY, SELF-ESTEEM, AND MATERIAL WELL-BEING. THE ULTIMATE VALUES FOR WHOSE SAKE OUR POLITICAL PROCESSES EXIST.

BARNES

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